

Job Description – Hotel Sales Manager

The Holiday Inn Hotel and Convention Center in Steven's Point – SEEKING AN AGGRESSIVE, DETAIL ORIENTED, SALES PROFESSIONAL FOR THE PREMIER CONVENTION CENTER FACILITY AND HOTEL IN CENTRAL WISCONSIN. THE HOTEL OPENED IN 2004 AND FEATURES 149 BEAUTIFULLY APPOINTED GUESTROOMS, 38,000 SQUARE FEET OF MEETING AND CONFERENCE SPACE, A THREE STORY WATER SLIDE, AND FULL SERVICE RESTAURANT, RUDY'S REDEYE GRIL

Located in central Wisconsin, the Holiday Inn Hotel & Convention Center Stevens Point features 149 spacious guestrooms and a variety of luxury suites. The property is located directly off I-39 and Hwy. 51 at Hwy. 10E. Featuring 38,000 square feet of combined meeting, exhibit, conference, expo, and banquet space. Rudy's Red Eye Grill, our premier on-site restaurant and bar, also has an intimate lobby bar. The hotel also boasts SplashPoint Indoor Water Area with a 3-story slide, water geysers, plunge pool, whirlpool, kiddie slide, and large game room.

The Holiday Inn Hotel & Convention Center Stevens Point is within close proximity to UW Stevens Point, Sentry Insurance, Sentry World Golf, Lands End, Banta, Donaldson, Canadian National and Point Brewery.

Job Requirements

The ideal candidate will have experience as a Hotel Group Sales Manager. The ideal Sales Manager will have experience with all group market segments and have the desire and drive to achieve established goals, prospect for new business, set appointments and conduct outside sales calls, plan and attend trade shows and attend industry functions.

- FAMILIAR WITH MILWAUKEE, MADISON AND STEVENS POINT AREA MARKETS A PLUS
- MUST HAVE EXCEPTIONAL SALES AND CLOSING SKILLS
- MUST BE WELL BALANCED IN SELLING GROUP ROOMS, MEETINGS, CONFERENCES, TRADESHOWS, BANQUETS
- MUST HAVE EXCEPTIONAL CUSTOMER SERVICE AND COMMUNITY RELATIONS STRENGTHS

QUALIFIED CANDIDATES SHOULD SUBMIT THEIR RESUME FOR IMMEDIATE

CONSIDERATION TO: ddimarzo@alliancehospitality.com

NO CALLS , NO SEARCH FIRM FEES PAID , NO RELOCATION PAID