

DREW STEVENS



Sales

Leadership Performance
Improvement

Sales Strategy

Employee Retention and
Productivity

Customer Satisfaction

Client Relations

Drew Stevens has 23 years of domestic and international sales and marketing experience. For over 16 years Drew's responsibilities included real-time data and technology solutions sales to leading commercial and investment banks. His achievements with his previous firms such as Standard and Poor's and Dow Jones, have earned him awards such as Sales Professional of the Year and Quota Buster

For the last several years of Drew's tenure on Wall Street, he served in the role of player/coach having been a Director of Sales and a Global Sales Manager for such prestigious accounts as The Bank of Tokyo and Morgan Stanley. He was responsible for global customer satisfaction and retention while also training his staff in the areas of customer relations and sales.

After many years of travel and global responsibility, Drew began his own business in Sales Training and Professional Speaking. Drew has a superior ability to instantly connect with others to assist in building relationships. With his passion for selling, Drew has trained over 15,000 sales professionals as far away as South Africa and Singapore.

Drew is a very active member of the St. Louis American Society of Training and Development serving currently as Immediate Past President. He also is the current President of the St. Louis National Speakers Association. Drew is a Certified Sales Professional with the National Association of Selling Professionals and founding member of the St. Louis Sales Professionals Association.

Drew holds a Ph.D. in Organization and Management and an MBA in Global Management.