

Meeting & Event Sales Manager

If you are passionate about selling the entire meeting experience including amenities such as golfing, boat tours, outdoor receptions, Chula Vista Resort has a great opportunity available.

The Position

- Full time, Benefit eligible position responsible for corporate account management.
- Targets and Prospects new business
- Solicit, sell, plan, coordinate and develop a trusting relationship with professional interaction.
- Strive to achieve goals and objectives of the company
- Participate in networking events and company functions
- Acquire knowledge of the property
- Manage accounts, assign meeting space, and enter sales calls and bookings.
- Work with sales team, catering and other departments to ensure a successful event.
- Contribute to the sales effort during planning and strategy phases.
- Candidate must possess strong organizational and time management skills.
- Perform other duties as assigned.

Qualifications (Prefer but not required)

- Minimum education - Bachelor's degree
- Experience in hospitality sales, meeting/event planning or similar sales experience
- Must have ability to meet clients on and off premises to tour property and attend functions.
- Occasional weekends and evenings based on demand.
- Proficient in Microsoft Office
- Excellent interpersonal and communication skills, both written and verbal.

How To Apply

Email cover letter and resume to meetings@chulavistaresort.com by August 15, 2018.

Resumes will be reviewed upon receipt.

Please indicate the position of "Meeting & Event Sales Manager"